# EaP | Eastern | Control | Partnership

## EU MAKES BUSINESSES IN AZERBAIJAN STRONGER



The EU provides **Azerbaijani companies** with **funding**, **training**, and **export support** to new markets through the **EU4Business** initiative

#### WHO HAS ALREADY BENEFITED?



## IBRAHIM ALISOY FURNITURE MANUFACTURER

received **EU funding** and **EBRD expert advice** to introduce a
resource planning system. Now his
company has cut delivery times and
secured a major export contract.



#### NIGYAR KOCHARLI BOOK SHOP OWNER

introduced an IT system with **EU**funding and expert advice from the
EBRD. Now Nigyar has a bookshop
chain of 5 stores and even two
book cafés.



## RIZVAN GARAYEV **BAKER AND CAFÉ OWNER**

expanded his father's café and bakery when he took over the business, thanks to a **loan from the EU**. Now he has restaurants in several cities and employs 22 people.

### EU4BUSINESS IN FIGURES (2009-2016):



triggering
€222 million
loans to companies



supporting **14,000 enterprises** (loans, training, advice)



creating **1,425 new jobs**  IN FOCUS EU4BUSINESS



 Micro credits for setting up or developing a small business



# IMPROVED BUSINESS SKILLS



- Training programmes to improve skills of entrepreneurs
- Tailored training and mentoring for women entrepreneurs



# BETTER ACCESS TO NEW MARKETS

• Business advice and training for export-oriented companies

Provides access to finance, support for exporting to new markets, know-how for growth

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EU4Business local number for Azerbaijani businesses:
+994 124 907 016

The EU helps companies in **Azerbaijan** through the **EU4Business Initiative** and works together with the EBRD, EIB, KfW, the International Trade Centre, EUROCHAMBRES, UEAPME, OECD, and the World Bank.

