# EaP | Eastern | Partnership

## EU MAKES BUSINESSES IN BELARUS STRONGER



The EU provides **Belarusian companies** with **funding**, **training**, and **export support** to new markets through the **EU4Business** initiative

#### WHO HAS ALREADY BENEFITED?



### SERGEI MISACHENKO COMPANY DIRECTOR

received **EU funds and EBRD expertise** to develop a business plan for Buslik, the children's clothing and baby food producer he founded in 2001. Now, Buslik is present in every major town in Belarus.



#### SVETLANA SIPAROVA FASHION ENTREPRENEUR

received **funding from the EU** to expand her clothing brand Mark Formelle. As a result, turnover rose by 87% and exports to neighbouring markets doubled.



### NIKOLAY KURAYEV IT DEVELOPER

worked together with an experienced business adviser from the EBRD as part of EU support to help him expand his business. The turnover of Nikolay's company increased by 65% in one year.

#### EU4BUSINESS IN FIGURES (2009-2016):

EU contribution **€7,7 million** 



triggering
€30 million
loans to companies



supporting **322 enterprises** (loans, training, advice)



creating 820 new jobs

IN FOCUS EU4BUSINESS



## BETTER ACCESS TO FINANCE

- Loans for women-led businesses
- Micro credits for setting up or developing a small business



## IMPROVED BUSINESS SKILLS

- Tailored advisory services and support to companies on human resources, IT and management
- Training programmes to improve skills of entrepreneurs
- Tailored training and mentoring for women entrepreneurs



## BETTER ACCESS TO NEW MARKETS

• Business advice and training for export-oriented companies

FU4BUSINESS IN BELARUS

Provides access to finance, support for exporting to new markets, know-how for growth

EU4Business local number for Belarusian businesses:
+375 29 700 86 50

The EU helps companies in **Belarus** through the **EU4Business Initiative** and works together with the EBRD, EIB, KfW, the International Trade Centre, EUROCHAMBRES, UEAPME, OECD, and the World Bank.

